



Backup systems are not archiving systems.

Do not use archive systems that offer stubbing, this only leads to more troubles "down the road".

Web-based interfaces are the best way to access the archive.

JO MAITLAND, FORRESTER RESEARCH ANALYST



## KEY BENEFITS

- Every email, stored, searchable, accessible & secure - forever.
- No hardware, software, maintenance or installation required.
- Unlimited storage of emails.
- A true business grade compliance solution to your email archival requirements.
- Allows organisations to focus on their core business and not be distracted with infrastructure hassles.

## SERVICE FEATURES

- Global Administrator extensive search options of all mail over any period.
- Individual End User search.
- Archives both internal and external mail securely (AES military strength encryption) to 8 redundant data centres.
- Supports all major messaging environments including: Exchange, Notes, Groupwise, Imail, Scalix, and Zimbra.
- Email accessible as online view, PDF, message download, or PST download.
- Designed for compliance archiving and e-discovery (FCA Practice Note 17, FRCP, SOX, SEC & HIPAA).

## WHAT HAPPENS WHEN...

### YOUR BUSINESS LIVES IN YOUR EMAIL?

Today more than ever your orders, quotes, correspondence with clients and suppliers are all stored within your email. Promises are made, and work is delivered and stored in the individual email mailboxes for each of your staff. Email today has become the standard method for having "things in writing", as emails are progressively viewed as documentary evidence in the same way today as a formal letter would have been 10 years ago. So how do we store and access these formal documents for your business?

### MAIL SERVERS ARE OVERFLOWING?

Email is the fastest growing storage requirement for most businesses. Your business information and correspondence is all stored in individual mailboxes which becomes the unstructured store of your organisation's intellectual property.

However when managing storage, email is usually the first area where we apply quotas, and force people to make decisions individually as to what intellectual property of your business should be deleted and kept.

Worse still, when people leave it is common practice to delete everything!

### ARCHIVES STORED AS PST FILES?

Many businesses store archived email in PST files. These files may have already had emails deleted, and may or may not be backed up. Searching through multiple PST files to find an email may take hours, days or weeks.

## YOUR BUSINESS

### THE CHALLENGE

Organisations of all sizes are finding that the need to securely archive and rapidly produce email is not just a requirement for the Financial Services Industry any more. New state and federal rules mandating the proper email archiving practices are forcing companies of all sizes to evaluate and implement an email archiving solution beyond backing up PST files. With the rapid increase of email in business we are also finding that a large percentage of an organisation's intellectual property is now stored within their email. It is all too easy for our staff to delete emails that may be important tomorrow, in order to try to maintain mailbox sizes and quotas today.

### THE SOLUTION

Sonian delivers true "business grade" email archiving technology to small to medium businesses for a fraction of the cost without the need to purchase hardware, install software or manage ongoing maintenance. EVERY email that any person in your business sends and receives is securely archived, searchable and accessible forever. Individual users may also access their own archive so they can be comfortable in deleting emails and keeping mailboxes at a manageable size.

### THE TECHNOLOGY

#### Sonian GlobalRAID™ Infrastructure

- Scalable - created for grid utility elastic computing cloud
- Immediate replication to 8 data centres
- Superior data privacy with no co-mingling of customer data



## WHAT THE LEGAL PROFESSION SAYS

"What policy should a commercial organisation in the early 21st century, with the ubiquity of emails, adopt?", the answer "Keep them".

Justice Sackville, C7 Federal Court Hearing, September 2006

"Litigation is fought on the basis of the documentary record, and the litigant best able to recreate it at the lowest cost carries a valuable advantage into any dispute".

Freehills, May 2008

## ABOUT SONIAN NETWORKS

Sonian is a technology platform and "hosted services" company on a mission to help millions of organisations world-wide manage their critical IT functions such as archiving, search, compliance, e-discovery and storage management. The Sonian platform is easy to use, cost effective, scalable and secure.

Sonian leverages a mixture of Web 2.0 frameworks, open source components, proprietary intellectual property, and grid computing utility infrastructure to deliver competitive hosted services at a fraction of the cost of other current vendors.

The company's mission is to deliver the most affordable, reliable, scalable and secure email archiving service available in the market.

"We're creating a web service that will help millions of people manage their email inboxes more effectively".

Greg Arnette, Founder and CTO - Sonian



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## FLEXIBLE END USER ACCESS

Individuals within your business are able to access every email that they have ever sent and received through a convenient web interface.

- Instant Search
- Unique File View
- Export email
- Business continuity

Kenneth Lay > Message Archive

Logout | Search | Admin | Kenneth Lay | Help

ARCHIVE FILES SETTINGS

FOLDERS: DISPLAYING ALL RECEIVED MESSAGES IN YEAR 1999

Received Sent

Pick a year: 1999 Find

Your archived messages are displayed below. Use the find command to search for any message, or page through your archive to find the one you need.

From	Subject	Date	Size	#Att	
jaime.alatorre@enron.com	Change at Pemex	1999-12-15	1 KB	0	Forward · Download · PDF
jaime.alatorre@enron.com	Change at Pemex	1999-12-15	1 KB	0	Forward · Download · PDF
Daniel Lay	photo from one of my Down East clients that you	1999-01-30	749 KB	2	Forward · Download · PDF
Ken Lay	Burning a cd	1999-01-24	849 KB	1	Forward · Download · PDF
Ken Lay	El Paso	1999-01-19	305 KB	2	Forward · Download · PDF
Deborah Towle	https://ics.adp.com/release11/public_site/default.	1999-01-17	2 MB	1	Forward · Download · PDF
Ken Lay	Sears Litigation	1999-01-16	1 MB	1	Forward · Download · PDF
Ken Lay	Please burn this to CD instead	1999-01-15	803 KB	1	Forward · Download · PDF
Ken Lay	(no subject)	1999-01-14	274 KB	1	Forward · Download · PDF
Ken Lay	(no subject)	1999-01-14	628 KB	1	Forward · Download · PDF

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## ADVANCED SEARCH AND DISCOVERY

The archive administrator within your business has the ability to search across all email for the entire organisation. Emails may then be downloaded, tagged or exported. All access is recorded and accessible through a detailed audit report or RSS feed.

- Export Results
- Legal Hold
- Tag Keywords
- Flag for Review

MParchive > Search Archive > Search Results

Logout | Admin | Kenneth Jones | Help

DASHBOARD SEARCH SETTINGS

Displaying All (355) within All Results in 3.516046 seconds

Expand All | Collapse All | Mini view | Change views | Search again | Find in results

More actions... Display: 10

Sort results by Relevance Date Sender Subject # of Attachments

Previous 1 2 3 4 5 6 7 8 9 ... 35 36 Next

TMR earnings 1 KB

Date: 2001-03-06  
Sender: chris.germany@enron.com  
Recipients: troqq522@aol.com, germany-c@enron.com

Starred Save Reviewed Attention  
To PDF Download Send

TAGS Save

COMMENTS (0) Add comment

TMR earnings 1 KB

Date: 2001-03-06  
Sender: chris.germany@enron.com  
Recipients: troqq522@aol.com, germany-c@enron.com

Starred Save Reviewed Attention  
To PDF Download Send

TAGS Save

COMMENTS (0) Add comment

## WHAT OUR CLIENTS SAY

"Every day we use email for client changes, approvals and correspondence. We also send large attachments that were clogging up our mail server and filling our backups. We needed a solution that would give us confidence that every email was stored away safely and securely - and equally as importantly, we needed to be able to find emails when we needed them.

Sonian provided a simple solution to a difficult problem for us."

Elise Rackley, Director - Response Design

"The construction industry are heavy consumers of email. We needed to know that in 5 or 10 years time, we would still be able to find emails quickly and easily. We also needed a system that was compliant with legal e-discovery, but also cost effective. We found this solution with Sonian."

Andy Michelis, IT Group Manager  
- J G King Group